



STEADY NOTION LTD

**MAKING TECHNOLOGY
BETTER FOR BUSINESS!**

INFORMATION TECHNOLOGY & SERVICES



My name is Eric North, a Canadian Armed Forces (CAF) veteran and co-founder of Steady Notion LTD.

During my time in the CAF, I was always on someone's shortlist for challenging roles. I have helped build new organizations, developed asset tracking software for equipment valued in the hundreds of millions of dollars and brought new SATCOM capabilities off-the-ground in record time.

I co-founded Steady Notion because I wanted to help small companies grow. Why focus on small? As it turns out, Small- and medium-sized businesses (SMBs) are by far the most significant contributors to economic growth and makeup nearly all (>98%) employer businesses in Canada.

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I HELP SUPPORT SMALL TO MEDIUM SIZED BUSINESSES BY:



Increasing Retention Rates

Improving client, supplier and employee retention rates by providing exceptional and personalized service.



Increasing Operational Efficiency

Streamlining processes and helping implement technology solutions to reduce manual labour and increase productivity.



Achieving Sustainable Growth

Achieving sustainable and organic growth using skilled technology resources and services.



A person is working on a laptop. On the desk, there is a coffee cup and a pair of glasses. The laptop screen shows code. The background is a blue gradient with a white vertical bar.

IN PARTNERSHIP WITH PeopleToGo™

WE HELP SMALL BUSINESS TAP INTO A RELIABLE AND SUSTAINABLE TALENT PIPELINE.

PeopleToGo (PTG) is a leading North American technology staffing and services company that partners with start-ups, small-to-medium businesses, and large enterprise organizations across North America.



STEADY NOTION HELPS SMALL BUSINESSES WITH:



Extended Geographical Reach

to deliver solutions outside of your primary market with our Canada-wide coverage.



Meeting Service Level Agreements (SLAs)

for your service contracts.



Securing the Right IT Specialists

without upskilling.



Technology Services

via an hourly or fixed-rate billing model.



Accessing a Virtual Bench

with a multitude of IT skillsets.



Bilingual Technicians

and subject - matter experts.



1 to 3 Business Day Availability

in major metropolitan areas.



Scaling - Up or Down

quickly and when you need it.



White - Labelled Services

as an extension of your own capabilities.



100% Utilization Model

means you only pay for the services you use.

TECHNICAL SPECIALIST PROVISIONING

Steady Notion focuses mainly on the technician and professional service requirements and charges by the hour for Contract roles. We also fill Direct Hire (permanent) positions which are accompanied by a placement guarantee.

CONTRACT	DIRECT HIRE (PERMANENT)	CONTRACT - TO - HIRE	PAYROLLING
<p>The hiring need is for a short, medium or long-term contract duration ranging from 1 day to multiple years.</p> <p>Customers are billed an hourly rate and hours worked and approved.</p>	<p>Customers are charged an one-time pre-negotiated fixed placement fee only AFTER the resource starts.</p>	<p>The "try and buy" starts the engagement off on a contract basis so all parties can see if there's a true fit.</p> <p>The customer can hire the resource directly for a fixed conversion fee or no fee depending on how long the resource has been on contract for.</p>	<p>By outsourcing all aspects of payroll administration to PeopleToGo, companies can save money, time, and minimize business risk.</p>



STAFFING TECHNICAL SERVICES

Level 1



IMAC Technician: Installations, Moves, Adds, Changes

Level 2



IMAC / Field Service, 2nd Level Help Desk,
Deskside Support, Break-Fix Technicians

Level 3



IMAC / Field Service, 2nd Level Help Desk,
Deskside Support, Break-Fix Technicians

Level 4



IMAC / Field Service, 3rd Level Help Desk, Sr. Deskside
Support, Break-Fix, LAN / Network Administrators, Team Leads



CORE TECHNOLOGY SERVICES

Preventative Maintenance

On a monthly, quarterly, or semi-annual basis, dispatch a technical resource to perform diagnostic tests on hardware and clean it up to ensure optimal performance throughout its life-cycle

Break-Fix Maintenance

Troubleshooting and resolving issues with hardware that is under warranty or out-of-warranty.

Asset Inventory

On-site gathering of information on hardware and software assets: make/model #s, software version, etc.

In-Home Technical Support

Helping companies maintain business continuity by providing onsite technical support to their staff who transitioned to working from home.

Smart Hands

A technician is dispatched to perform services under the direction of a person or team working remotely. While this service can be used for any type of hardware, it is commonly used for infrastructure-based work.

Project Coordination / Management

Help to manage an IT project or deliverable and the development of a schedule, in addition to all deployment-related functions and reporting.

Deskside Support

Dispatching a technician to the user's workspace to help troubleshoot and remediate desktop hardware, desktop software or networking problem.



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